#### LEADERSHIP IN GOVT.SERVICE



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#### Why I am Talking to you?

- 31 YEARS OF SERVICE (IFS & IPS)
- Reputation for
  - Straight Forwardness
  - Hard working
  - Task Master
  - Honesty
  - Fair and Just
  - Eye for detail
  - Follow rules



# You build your reputation in first 4 – 5 years of your career & reputation precedes you.



### WE WORK FOR Citizen's Satisfaction

#### **MEET AND TALK TO PEOPLE**



- (A) Regular meeting hours in office and during visits
- (B) Talk to the Concern in front of Petitioner or note down
- (C) Review
- (D) Build confidence in people that Justice will be done

#### Visits & Inspections

- (A) No Substitute
- (B) First hand information on field conditions
- SEE
- MEET
- TALK
- (C) At least once a week
- (D) Make night halts if possible

(Mr. H.J. Dora, IPS (DGP, Retd)

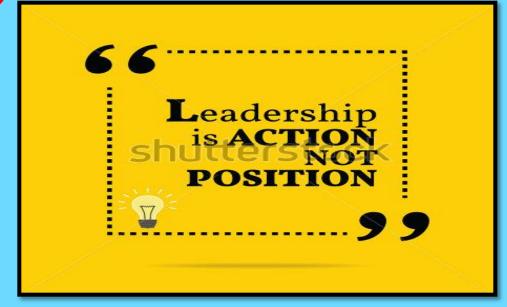


## Political Intervention or Interference

- (A) Listen, enquire and take action on merit
- (B) Don't accept or reject in name of political interference (Vizianagaram)
- (C) Politicians know field better
- (D) Don't post people as per politician's choice

#### LEADERSHIP IN CRISIS

- (A) Goal Setting Time Lines
- (B) Review
- (C) Silicon Valley Mind Set
- (D) Raymond Peter, Collector, Mahabubnagar Alampur Elections (1994)



#### **DECISION MAKING**

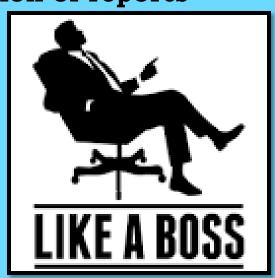


- (A) Don't take unilateral decisions
- (B) Two Minds are better than One (Discuss, Consensus)
- (C) Be willing to change decision if required
- (D) Do not reject files on technical grounds (Man behind file)



#### Handling Seniors / Bosses

- (A) Understand his Priorities / Agenda
- (B) Introduce new initiatives and agenda with his knowledge
- (C) Throw new ideas in the meetings but don't become threat to him
- (D) Keep him informed regularly of all developments
- (E) Try to meet deadlines for submission of reports
- (F) Project your good work
- (G) Do not talk ill about your boss



#### Handling Seniors / Bosses

Contd....

- (H) Meet and explain <u>differences of opinion</u> if any in person (avoid in meetings) or on note file but final call remains with him. You can request for review.
- (I) Prove yourself trust worthy
- (J) Bosses expect you to wish them / small gifts on special occasions/Invite for Dinner if possible.
- (K) Learn to be a good No. 2 there is time for becoming No. 1



# Managing Office and Sub – Ordinates



- (A) Meet them (Walk in anytime if possible otherwise meeting hours).
- (B) Listen and try to appreciate their view point
- (C) Encourage new ideas (Brain Storming) and differences of opinion

Don't Push

People. ......

- (D) Don't snub people in meetings Feedback will stop
- (E) Don't be <u>intellectually arrogant</u> (No one has all the wisdom)

#### Managing Office and Sub – Ordinates



- (F) Prioritize
- (G) Delegate and trust but review (Develop monitoring mechanism)
- (H) Replicate and Institutionalize Best practices Don't try to reinvent the wheel
- (I) Don't procrastinate Perfect is the enemy of good
- (J) Speed with accuracy is important
- (K) Issue proceedings for meeting and review
- (L) Clear cut instructions must be given
- (M) E governance

#### Are you a Benevolent Boss?

- (A) Don't punish without personal hearing
- (B) Punishment must be proportionate to delinquency
- (C) Help Sub-Ordinates with Loans, Leaves, School Admissions, Medical Helps etc Team Building
- (D) Don't play favorites
- (E) Be Benevolent Boss (Shri Kuldeep Sharma, IPS, D.G, BPR & D, New Delhi). Personal / Official
- (F) Do not fight with your tools (Employees)
- (G) Protect your sub-ordinates for bonafied mistakes

#### Office Etiquette

- (A) Return the Phone calls and mails
- (B) Receive properly (Mr. G.S. Pander, IPS DG Retd)
- (C) See Off people
- (D) Offer Water / Tea

### Collector / Dist. Magistrate is the Boss in District / Other Stakeholders

- (A) Don't Fight (Ego)
- (B) Meet often (Have Tea, Dinners together)
- (C) Resolve the problems locally
- (D) Miss Preeti Sudan, (1983) Collector, Mahabubnagar
- (E) Mr. Prabhakar, (1977) Officer Collector Karimangar
- (F) Meet District Officers
- (G) Meet Press (No choice), Press releases / PROs

#### Transfers & Postings

- (A) Don't run after postings
- (B) Ask the concerned (It helps at times)
- (C) Don't be afraid of transfers



- (D) In each post work can be created (Files alone are not work)
- (E) Do <u>at least one deputation in GOI</u> Exposure, Policy making, Visits to other countries, interaction with officers from other cadre and departments

#### **Financials**

- (A) Know the rules and follow rules
- (B) Ask office to put up rule position if in doubt
- (C) Fake bills good cause?
- (D) Maintain personal high standards (Misuse of Phone, Vehicle, Electricity Bills, Orderlies)
- (E) Wife influence?
- (F) Discount culture?



#### GENERAL

- (A) Help people (Smt. Veena Ish, IAS)
- (B) Positive mind set / Helping attitude
- (C) Don't annoy courts
- (D) Look after retired
- (E) Learn from anyone
- (F) Have some gurus in service
- (G) Pursue pending matters (Shri Vikram Shrivastava IPS)
- (H) Reach Office in time (Do not operate from Camp Office)
- (I) Do not make people wait unnecessarily
- (J) Organize your time



#### GENERAL

- (K) Don't indulge in illegal acts Super Cop Syndrome
- (L) Do not promise what you cannot do
- (M) Do not be superficial (Eye for Detail)
- (N) Maintain diary / memoirs
- (O) Read / Knowledge upgrading
- (P) Visit orphanages, Old age homes, NGOs
- (Q) Transparent recruitment
- (R) Be ethical
- (S) Attend weddings & funerals for colleagues, Sub-ordinates etc
- (T) Be a good host

#### Work Life Balance

- (A) Are you a Workaholic?
- (B) Spend time with family (They only stand by you)
- (C) Hobbies
- (D) Health (Gym, Yoga)





#### Doubts ...?



